



U.S. Commercial Service, Ottawa

Christopher Quinlivan

Minister Counselor for Commercial Affairs

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Christopher Quinlivan is a Foreign Service Officer with the Department of Commerce's U.S. Commercial Service. He began his four-year assignment at the U.S. Embassy in Beijing, China in August 2011. Mr. Quinlivan serves as the Minister Counselor for Commercial Affairs, overseeing the Department of Commerce's activities throughout Canada to promote trade.

Mr. Quinlivan's prior assignments include: U.S. Embassy Vienna, Austria (2007-2011); U.S. Export Assistance Center in Salt Lake City, Utah (2005-2007); U.S. Embassy Brussels, Belgium (2004-2005); U.S. Embassy Beijing, China (2001-2003) and U.S. Embassy Athens, Greece (1999-2001). He also served as an international trade specialist with the Commerce Department in Washington, DC (1994-1999).

Mr. Quinlivan is the recipient of numerous professional honors, including the 2007 Bronze Medal Award for his role in developing a program to quickly assess regional opportunities for exporters and the 2005 Gold Medal Award, Commerce's highest honor, for his early role in facilitating contracts for American companies related to the 2004 Olympics. He is also a past recipient of two Director General Awards for Meritorious Service in 2001 and 2002 and the 2001 Charles F. Meissner Award. He was also the recipient of three State Department Special Act Awards, including recognition for his roles in Presidential visits to Athens in 1999 and Beijing in 2002.

Mr. Quinlivan has seven years of private sector experience, including two years with Pillsbury Company as a merchandising and sales representative and five years as a logistics agent with Outboard Marine Corporation.

He holds a Master of Arts degree in international affairs from California State University in Sacramento and a Bachelor of Science degree in business administration from the same institution. Mr. Quinlivan's postgraduate studies included a one-year post graduate international business program at the University of Copenhagen in Denmark. Mr. Quinlivan speaks French and German.

Janee Pierre-Louis

Commercial Counselor

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Janée Pierre-Louis recently joined the U.S. Embassy in Ottawa after serving more than three years as Commercial Attaché at the U.S. Embassy in Paris. During her tenure, she facilitated trade and investment links between the United States and France, while building an inbound investment attraction program and overseeing regional social media engagement for Commercial Service operations in Europe. She previously served as Principal Commercial Officer at the American Institute in Taiwan – Kaohsiung Branch Office, where she managed Commercial Service operations in southern Taiwan. Ms. Pierre-Louis has also held positions with the Commercial Service in Taipei and Shanghai. She began working for the U.S. Department of Commerce in 2002, where she was responsible for monitoring China's WTO compliance and coordinating SME outreach, while concurrently serving as Mongolia Desk Officer. Prior to entering government service, Ms. Pierre-Louis spent several years working in the private sector in Taipei and Washington, DC. She holds an M.S. from Georgetown University's School of Foreign Service in Washington, DC and a B.A. in International Business from Washington University in St. Louis, MO. Ms. Pierre-Louis is fluent in Mandarin Chinese and speaks proficient French.

Lucy Latka

Senior Commercial Specialist

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Lucy Latka is the Senior Commercial Specialist at the U.S. Embassy in Ottawa. Her portfolio includes, selling products and services in any sector to the Canadian Government, particularly in the Defense and Safety/Security sectors. Lucy has been with the U.S. Commercial Service in Canada since 1993. Prior to joining the U.S. Commercial Service, Lucy worked in the private sector for over 20 years.

Tracey Ford

Commercial Specialist

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Tracey Ford joined the U.S. Commercial Service in March 2007 after serving the U.S. Department of State for five years as a procurement agent. An Economics graduate of Carleton University in Ottawa, her background in the private sector with Newbridge Networks Corp and Nortel Networks has provided her with the skills and experience necessary to work in her capacity as National Coordinator for the Information Communications and Technology (ICT) sector. Tracey also helps U.S. companies resolve commercial diplomacy issues including, addressing foreign regulatory trade barriers and policies, ensuring compliance with bilateral and multilateral trade agreements and eliminating or reducing threats to US business interests.

Luz E. Betancur

Commercial Specialist

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Luz Betancur began her career with the U.S. Commercial Service in 2004, and currently acts as Commercial Specialist counseling U.S. firms that operate in the Military Aerospace and Marine portfolios. Luz formulates strategies and implements trade promotion activities in the defense, marine, and aerospace sectors, targeted to assist U.S. firms successfully export to Canada. Additional areas of expertise include trade counseling, commercial & defense advocacy, and business matchmaking. Luz has previous experience in corporate and financial auditing with the Canadian Food Inspection Agency. Previous to it, Luz gained knowledge and expertise in the areas of logistics and distribution, and retail chain management while working for the food and leather manufacturing sectors in Colombia, South America. Luz holds a Bachelor's degree in Business Administration and a Post-Graduate degree in Management of Commercial Enterprises from Universidad del Norte in Barranquilla, Colombia. Luz was awarded the United States Department of Commerce's Bronze Medal Award for Superior Federal Service in 2007, and was also awarded the U.S. Ambassador to Canada's Award for Commercial Service Excellence in 2005 and 2009. Luz is fluent in Spanish, and has a working knowledge of French.

Patrick Barry

Commercial Specialist

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Patrick Barry began his career with the U.S. Commercial Service in 2015. He has an undergraduate degree in International Relations with minors in Economics and Biology and graduate education in International Business Management and International Trade. Patrick is also a Certified International Trade Professional

(CITP/FIBP). He previously worked for the Canadian and South African governments as well as with the World Trade Centre in Dublin, Ireland. Patrick's areas of responsibility include: Sporting Goods, Education, and Travel/Tourism (Eastern Ontario).

Louise Doré

Commercial Assistant

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Louise Doré has been with the U.S. Commercial Service since 2002. In her capacity as Commercial Program Assistant, Louise assists Commercial Specialists in delivering the core products and services as well as developing trade events and promotional activities to market U.S. products in Canada. Louise is fluent in French and English.